# **Business Administration – Marketing**





### Benefits of hiring a Niagara College Co-op student

NEW TALENT | STAFF COVERAGE | PEAK SEASON | SPECIAL PROJECTS

Three-year business program focused on integrated marketing and communication strategies.

#### **Student Competencies:**

- Demonstrate a general knowledge of various aspects of business including operations management, human resources, international business, accounting, economics, business law and organizational behaviour.
- Develop an integrated marketing communication strategy for marketing products, concepts, goods, or services based on an identified target market
- Develop pricing strategies, which take into account perceived value, competitive pressures, corporate objectives, and cost analysis
- Create strategies for the efficient and effective distribution of products, concepts, goods, and services
- Determine strategies for developing new and modified products, concepts, goods, and services that respond to evolving market needs
- Evaluate results of marketing activities using criteria related to budgeted sales, costs and profits
- Communicate marketing information persuasively and accurately in oral, written, and graphic formats
- Conduct primary and secondary market research to provide information needed to make marketing decisions

## Our students have enhanced organizations in these areas:

- Advertising
- Branding
- Customer Relations
- Event Management
- Fundraising
- · Market Research
- · Media Buying

- Promoting
- Sales
- Social Media
- Strategy Development

Academic & Co-op Work Schedule			
Year	Fall Term	Winter	Spring
		Term	Term
1	Study	Study	Open
2	Study	Study	Work
3	Study	Study	

Co-op work term requirement is 450 hours.

#### Post your employment opportunities at mycareer.niagaracollege.ca

Career Services For information about hiring, please contact us at:

905-641-2252 ext. 4165 nccareerservices@niagaracollege.ca

Ask us about the (up to)

\$3,000

Co-op Education Tax Credit